



Yealink IP Phone VS Polycom IP Phone



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Product Proposal

Yealink:



T20P

T21P

T22P



T26P

T28P

T32G



T38G

T41P

T42G



T46G



W52P

Polycom:



IP321

IP331

IP335



IP450

IP550/650

IP560



IP670

VVX 300

VVX 310



VVX 410




VVX 500



**KIRK 300 series+
5020 handset**

Yealink
EASY VOIP

Yealink SIP-T20P VS Polycom SoundPoint IP321

Model	 <p>Yealink SIP-T20P</p>	 <p>Polycom SoundPoint IP321</p>
Physical Property	<ul style="list-style-type: none"> • 2x15 characters LCD • SIP accounts: 2 • Line keys with LED indicator : 2 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.723, G.722, G.726 	<ul style="list-style-type: none"> • 102x33 pixels graphical LCD • SIP accounts: 2 • Line keys with LED indicator : 2 • Soft keys: 3 • Single 10/100M Ethernet ports • PoE support • Codec: G.711(A/μ), G.729AB, iLBC
Competitive Advantages	<ul style="list-style-type: none"> • More soft keys • Dual 10/100M Ethernet ports • Support wideband codec G.722 • Easy to use and deploy 	

Yealink SIP-T21P VS Polycom SoundPoint IP331

Model	 <p>Yealink SIP-T21P</p>	 <p>Polycom SoundPoint IP331</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD • SIP accounts: 2 • Line keys with LED indicator : 2 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.723, G.722, G.726 	<ul style="list-style-type: none"> • 102x33 pixels graphical LCD • SIP accounts: 2 • Line keys with LED indicator : 2 • Soft keys: 3 • Dual 10/100M Ethernet ports • PoE support • Codec: G.711(A/μ), G.729AB, iLBC
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More soft keys • Support wideband codec G.722 • Easy to use and deploy 	




Yealink SIP-T22P VS Polycom SoundPoint IP335

Model	 <p>Yealink SIP-T22P</p>	 <p>Polycom SoundPoint IP335</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 3 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.722, G.723, G.726 	<ul style="list-style-type: none"> • 102x33 pixels graphical LCD with backlit • SIP accounts: 2 • Line keys with LED indicator : 2 • Soft keys: 3 • Dual 10/100M Ethernet ports • PoE support • Codec: G.722, G.711(A/μ), G.729AB, iLBC
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More soft keys and line keys • Rapid technical supports directly from Yealink 	

Yealink SIP-T26P VS Polycom SoundPoint IP450

Model	 <p>Yealink SIP-T26P</p>	 <p>Polycom SoundPoint IP450</p>
Physical Property	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 3 • Soft keys: 4 • Programmable keys: 13 • Dual 10/100M Ethernet ports • PoE support • Codec: iLBC,G.711(A/μ), G.729AB, G.722, G.723, G.726 • Extension Module : up to 6x38 keys 	<ul style="list-style-type: none"> • 256x116 pixels graphical LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 3 • Soft keys: 4 • Programmable keys: 3 • Dual 10/100M Ethernet ports • PoE support • Codec: G.722,G.711(A/μ), G.729AB, iLBC
Competitive Advantages	<ul style="list-style-type: none"> • More programmable keys • Support extension module • Easy to use and deploy • Rapid technical supports directly from Yealink 	

Yealink SIP-T28P VS Polycom SoundPoint

Model	 Yealink SIP-T28P	 Polycom SoundPoint IP550	 Polycom SoundPoint IP650
Physical Property	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Programmable keys: 16 • Dual 10/100M Ethernet ports • PoE support • Extension Module : up to 6x38 keys 	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD with backlit • SIP accounts: 4 • Line keys with LED indicator : 4 • Programmable keys: 4 • Dual 10/100M Ethernet ports • PoE support 	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Programmable keys: 6 • Dual 10/100M Ethernet ports • PoE support • Extension Module : up to 3x14 keys
Competitive Advantages	<ul style="list-style-type: none"> • More programmable keys • Support more extension module keys • Rapid technical supports directly from Yealink 		



Yealink SIP-T32G VS Polycom SoundPoint 560

Model	 <p>Yealink SIP-T32G</p>	 <p>Polycom SoundPoint IP560</p>
Physical Property	<ul style="list-style-type: none"> • 400x240 pixels color LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 3 • Soft keys: 4 • Programmable keys: 3 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.722, G.723, G.726 	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD with backlit • SIP accounts: 4 • Line keys with LED indicator : 4 • Soft keys: 4 • Programmable keys: 4 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: G.711(A/μ), G.722, G.729AB, iLBC
Competitive Advantages	<ul style="list-style-type: none"> • Better color display • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T38G VS Polycom SoundPoint IP670

Model	 <p>Yealink SIP-T38G</p>	 <p>Polycom SoundPoint IP670</p>
Physical Property	<ul style="list-style-type: none"> • 480x272 pixels color LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 16 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.722, G.723, G.726 • Extension Module : up to 6x38 keys 	<ul style="list-style-type: none"> • 320x160 pixels color LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 6 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: G.711(A/μ), G.722, G.729AB, iLBC • Extension Module : up to 3x14 keys
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More programmable keys • Rapid technical supports directly from Yealink 	

Yealink T41P VS Polycom VVX 300

Model	 <p>Yealink SIP-T41P</p>	 <p>Polycom VVX 300</p>
Physical Property	<ul style="list-style-type: none"> • 192x64 pixels graphical LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 15 • Dual 10/100M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.722, G.723, G.726 • IPV4/IPV6 	<ul style="list-style-type: none"> • 208x104 pixels graphical LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 6 • Dual 10/100M Ethernet ports • PoE support • Codec: G.722, G.711(A/μ), G.729AB, iLBC • IPV4 • Extension Module : up to 3x84 keys
Competitive Advantages	<ul style="list-style-type: none"> • Paper label free design • Support IPV6 and OpenVPN • Rapid technical supports directly from Yealink 	

Yealink T42G VS Polycom VVX 310

Model	 <p>Yealink SIP-T42G</p>	 <p>Polycom VVX 310</p>
Physical Property	<ul style="list-style-type: none"> • 192x64 pixels graphical LCD with backlit • SIP accounts: 3 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 15 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: iLBC, G.711(A/μ), G.729AB, G.722, G.723, G.726 • IPV4/IPV6 	<ul style="list-style-type: none"> • 208x104 pixels graphical LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 6 • Soft keys: 4 • Programmable keys: 6 • Dual 10/100/1000M Ethernet ports • PoE support • Codec: G.722, G.711(A/μ), G.729AB, iLBC • IPV4 • Extension Module : up to 3x84 keys
Competitive Advantages	<ul style="list-style-type: none"> • Paper label free design • Support IPV6 and OpenVPN • Rapid technical supports directly from Yealink 	



Yealink T46G VS Polycom VVX 410

Model	 <p>Yealink SIP-T46G</p>	 <p>Polycom VVX 410</p>
Physical Property	<ul style="list-style-type: none"> • 480x272 pixels color LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 10 • Soft keys: 4 • Programmable keys: 27 • Dual 10/100/1000M Ethernet ports • PoE support • IPV4/IPV6 • Extension Module : up to 6x40 keys • OpenVPN • Bluetooth support 	<ul style="list-style-type: none"> • 320x240 pixels color LCD with backlit • SIP accounts: 12 • Line keys with LED indicator : 12 • Soft keys: 4 • Programmable keys: 12 • Dual 10/100/1000M Ethernet ports • PoE support • IPV4 • Extension Module : up to 3x84 keys
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More paperless DSS keys • Support Bluetooth • Rapid technical supports directly from Yealink 	



Yealink T46G VS Polycom VVX 500

Model	 <p>Yealink SIP-T46G</p>	 <p>Polycom VVX 500</p>
Physical Property	<ul style="list-style-type: none"> • 480x272 pixels color LCD with backlit • SIP accounts: 6 • Line keys with LED indicator : 10 • Soft keys: 4 • Programmable keys: 27 • Dual 10/100/1000M Ethernet ports • PoE support • IPV4/IPV6 • Extension Module : up to 6x40 keys • OpenVPN • Bluetooth support 	<ul style="list-style-type: none"> • 320x240 pixels color TFT touch LCD • SIP accounts: 12 • Dual 10/100/1000M Ethernet ports • PoE support • IPV4 • Extension Module : up to 3x84 keys
Competitive Advantages	<ul style="list-style-type: none"> • Better display • Support Bluetooth • Support IPV6 • Rapid technical supports directly from Yealink 	

Yealink W52P VS Polycom KIRK 300/5020 handset

Model	 Yealink DECT W52P	 Polycom KIRK 300 series+ 5020 handset
Physical Property	<ul style="list-style-type: none"> • CAT-iq 2.0 • 1.8" 128x160 pixels color LCD • Headset connection • 4 Simultaneous calls • Repeater supported • Programmable keys: 6 • PoE support 	<ul style="list-style-type: none"> • 128x160 pixels color LCD • Headset connection • 4 Simultaneous calls • Repeater Supported • Programmable keys: 2
Advantage	<ul style="list-style-type: none"> • Programmable keys more flexible. • PoE supported easier to deploy • Rapid technical supports directly from Yealink 	

Yealink W52P VS Polycom Spectralink 8400 Series

Model	 <p>Yealink W52P</p>	 <p>Polycom Spectralink 8400 Series</p>
Physical Property	<ul style="list-style-type: none"> • DECT cordless technology • 1.8" 128x160 pixels color LCD • SIP accounts: 5 • Programmable keys: 6 • 10 hours talk time , 100 hours standby time 	<ul style="list-style-type: none"> • Bluetooth & Wi-Fi 802.11a/802.11b/802.11g/802.11n* • 2.2" 240x320 pixels color LCD • SIP accounts: 6 • None customizable softkeys • Soft keys: 4 • 8 hours talk time, 80 hours standby time
Competitive Advantages	<ul style="list-style-type: none"> • DECT cordless technology more stable and less radiation. • Programmable keys more flexible. • More talk time and standby time. 	

Thank you.